Corporate Strategy in the 2015 3-Year Business Plan

Overview of the 2015 3-Year Business Plan

Although the external environment of our business is changing dramatically, it is expected that demand for nonferrous metals will expand over the medium- to long-term, and prices will recover to appropriate levels.

Therefore, we continue to have the goal of "Become a World Leader in the Non-Ferrous Metals Industry and an Excellent Company of Japan" as stated in our Long-Term Vision. We will promote growth strategies in each of our core businesses of mineral resources, smelting and refining, and materials, and will aim to secure a 150,000-ton annual nickel production structure, an annual copper production interest of 300,000 tons, an annual gold production interest of 30 tons, annual recurring profit of ¥5 billion with new materials,

consolidated annual net sales of ¥1 trillion, and net profit of ¥100 billion

During the 2015 3-Year Business Plan, we will particularly focus on the stages of Sowing and Planting of our basic growth model of Sowing, Planting, Nurturing, and Harvesting. However, while enhancing our ability to respond to changes in the external environment, we will not only aim for conventional growth strategies of acquiring mineral resource interests, but will also work toward our next leap forward through broadening the bases of our three core businesses and developing cross-business projects that extend across the boundaries of business divisions.

Positioning of the 15 3-Yr Business Plan towards **Long-Term Vision Achievement**

Large scale mineral resources and smelting and refining projects mostly completed during the 2012 3-Yr Business Plan

Sowing seeds and planting towards further growth in the 15 3-Yr Business Plan

Long-Term Vision

Become a World Leader in the Non-Ferrous Metals Industry and an Excellent Company of Japan

> More issues in achieving the Long-Term Vision

- ✓ 3rd HPAI
- ✓ Sierra Gorda Phase 2/oxide ore development
- ✓ New gold mine development
- Exploration activities
- Expansion of production of battery materials
- ✓ New materials products

15 3-Yr Plan

Respond to external environment changes (Promote strategies focused on cost/

Prepare for future growth Grow materials business as core business

Mineral Resources

Acquire additional interest in the Morenci Copper Mine Full-scale production at the Sierra Gorda Copper Mine Develop lower ore bodies at the Hishikari Mine Acquire new gold mine interests

Smelting & Refining

Strengthen ability to handle copper raw materials Expand Taganito HPAL Recovery of scandium from HPAL

Increase production of nickel sulfate Consideration of third HPAL plant

Materials

Further increase production volume of battery materials Further increase production volume Bring new products to market

09 & 12 3-Yr Plans

Promote Long-Term Vision-oriented growth strategies

Mineral Resources

Copper Mine and Participate in

Mineral Resources

03 & 06 3-Yr Plans

Move toward growth strategies

Become major player in

Achieve world top share in each

of material business products

Participate in management of an overseas mine (Pogo Gold Mine) with a major share for the first time

Smelting & Refining

Launch HPAL plant (Coral Bay) Construct a 450,000-ton electrolytic copper annual production structure

Materials

Expand sales of two-layer plated boards

in the three core businesses

Expand the Morenci the Cerro Verde Copper Mine the Sierra Gorda Project

Smelting & Refining

Construct a 100.000-ton electrolytic nickel annual production structure Launch second HPAL plant (Taganito)

Materials

Increase production of battery materials Increase production of crystal materials (LT/LN substrates

Top Priorities in the 2015 3-Year Business Plan

In the mineral resources business, we aim to achieve fullscale production at the Sierra Gorda Copper Mine as soon as possible and expand our interests through exploration for gold, including the possibility of acquiring existing gold mines.

In the smelting and refining business, we will begin the expansion of nickel production at Taganito and initiatives to both recover new metals from the HPAL process and construct a third HPAL plant. We will strengthen our cost competitiveness in copper production through improving our ability to handle impurities.

In the materials business, we will work toward profitability in both battery and crystal materials, and will advance growth

strategies through the launching of new products. In all of our core businesses, we will work to maintain and/or improve productivity in order to leverage the effects of the strategies and investments that we have made, as we aim to secure increased profits with greater certainty.

Our research and development division will focus on developing new products in the materials business and new processes in the mineral resources, smelting and refining business. In the Head Office, we will work to further strengthen our management platform by responding to the globalization of business operations, such as with the adoption of IFRS.

Mineral Resources Smelting & Refining

Full-scale production at the Sierra Gorda Copper Mine

> Acquire new gold mine interests

Expand Taganito HPAL Advance growth strategies using peripheral **HPAL** technologies

Enhance competitiveness of the Copper Smelting business

Materials

expanded battery material and LT/LN production

and adapt

R&D

Profit contribution from

Continuously create next-generation products

Develop new products and processes

Platform Reinforcement

Corporate Governance

Responding to Japan's Corporate Governance Code

Increasing the number of outside directors to strengthen governance

Publish integrated report (FY2016)

Corporate governance is a framework for regulating corporate activity in order to both maximize our Group's corporate value and secure its soundness

- Set forth the Group Corporate Philosophy based on The Sumitomo Business Spirit, and establish the SMM Group Code of Conduct
- Adopt a Board of Directors, Executive Officer system, and Audit & Supervisory Board system as our governance
- Increase the number of Outside Directors at the June 2016 General Meeting of Shareholders, to 3 out of 8 Directors

Responding to Globalization

Develop staff that can work globally and diversify human resources

Implementation of IFRS (plan to implement during the 15 3-Yr Business Plan period)

Build a global management IT system

Enhancing abilities to respond to the globalizing business environment, and catching up with global standards

- Establish a Human Resources Development Department
- Establish a support structure for legal risks in Japan and
- Introduce a cash management system that also covers overseas subsidiaries
- Strengthen expertise in international taxation
- Prepare an environment for M&A through the implementation of IFRS
- Diversify human resources through training activities and proactive employment of people with impairment